



Biofie.com

Executive Search Services

Biofie: a brief

Biofie is a Job portal and talent search firm designed for end to end hiring solutions. Biofie offers the following services to various clients:

1. Job Portal

- 2. Executive Search (Detailed in next slides)**

3. RPO Services

Executive Search:

(Timelines & Commercial)

- **Team Size:** 40 recruiters
- **TAT:** 48 hours for generic roles/72 hours for niche roles
- **Commercial:**
 - 0-50 LPA : 8.33% of CTC
 - 50 LPA – 1 Cr : 17% of CTC
 - 1 Cr+ : 30% of CTC
- **Replacement clause:** 3 months, if a joined candidate leaves

Strength Areas:

- Biofie's ever increasing portal database of over 2 Lac candidates
- Extremely minimal reliance on static databases such as Naukri, Shine
- Expertise in Headhunting, running candidate campaigns and LinkedIn recruiter to source candidates
- Recruiters with experience and expertise in almost all industries/functions

Some recent closures: (Leadership/Senior roles)

- C&B Head for one of India's leading apparel conglomerate
- Tower Leader – HR shared services for India's leading FMCG conglomerate
- Rewards Lead for a major Alco-beverage brand based out of Bangalore
- Growth & Marketing Head for one of India's fastest growing Fintech start-ups
- L&D Head for one of India's major Paints brand
- GM - Taxation for one of India's most trusted jewellery brand
- HRBP - Supply Chain for one of India's leading E-commerce players

Some recent closures: (Junior roles)

- Compensation analyst for a Coke bottling company in W.B
- Shared service associates (HR, AP, AR) for a major FMCG conglomerate
- DevOps Engineers for an internet company in Real Estate sector
- Sr. Officer – Maintenance for a chemicals plant in Taloja
- HR Executive for a leading FMCD firm
- Projects sales officers for a construction chemicals firm
- Accounts Receivables executives for a unicorn personal care company

Some of our clients:



Leadership Team

Santosh Kumar

Founder

BIT Mesra, Entrepreneur with over 20 years of experience in Ed-Tech & Software application development



Anindita Ghosh

Co-founder

PhD – IIM Ranchi, with a focus on Neuro-psychological assessment and IATs as a tool for assessing behavioral traits of candidates



Mrityunjay Sharma

Co-founder

BIT Mesra, XLRI Jamshedpur
10 Years of HR experience in MNCs in various country HR roles

THANK YOU